

# The XLN Update

## Virtualization plus Consolidation= Green (Dollars)



From a business viewpoint, going Green is important but only if it results in a positive cash flow to the bottom line and the profitability of an organization. Being Secure is important not only because of government regulation and compliance, but because your customers expect that their (and your) confidential information will not be stolen or compromised.

When planning and choosing vital IT strategies for both the short and long term, take a long look at products that help virtualize, consolidate and protect.

Virtualization and consolidation can help save you both capital expenses and operational expenses by allowing fewer components into your environment. Fewer components means less electricity to run your environment and less cooling to maintain your environment.

Protection means your environment is as safe as possible from multiple threats from multiple sources. It means you are striving for compliance in both Government – Sarbanes Oxley / HIPAA / GLB - and Private consortium compliance regulations such as PCI – Payment Card Industry.

XLN can help. Our organization and partners provide the expertise and knowledge you need to increase your bottom line and increase the protection to your most critical asset – your systems and your data. This way you too can be – “Green AND Secure”.

**In this Issue:**

**Our Main Story**

**Virtualization plus Consolidation= Green Dollars**

**Also in this Issue**

**Examples of:**

**Green AND Secure**

**Test Drive Our Products**

XLN has partnered with Platform Lab [www.PlatformLab.org](http://www.PlatformLab.org), to allow organizations to test and see our products in action and compare us to the competition

**Upcoming Events:**

Learn more at the “Green and Secure” At Platform Labs in Columbus, Ohio May 12, 2009 8:00 am — 11:30 am

[See Agenda](#)

2009 InfoSec Summit at the Hyatt Regency Columbus, Ohio May 7 & 8, 2009

[Find out more](#)



[Learn more](#)

Trustwave's Managed Security Services are the ideal solution to protect your organization's key information assets. This service also fulfills compliance requirements for PCI DSS, Sarbanes-Oxley controls, Graham Leach Bliley and other governmental and consortium regulations. Trustwave is qualified to validate compliance of merchants and services providers with the PCI Data Security Standard and all the card association data security programs.



[Learn more](#)



[Learn more](#)

Citrix NetScaler protects web applications from application-layer attacks, helping to prevent the theft and leakage of valuable corporate and customer data. Citrix also provides server & desktop virtualization with powerful features such as live motion, centralized multi-node management, and multi-server resource sharing. Simplify administration and reduce administration overhead costs.

The combination of Force10's reliable networking solutions and today's virtualization platforms delivers the ability to consolidate data centers and create networks with increased business agility. Benefits of virtualization include the optimized use of physical servers and switches, reduced overhead requirements for management and the reduction of space, power and cooling.



[Learn more](#)



[Learn more](#)

LogRhythm is a comprehensive log management and analysis product that helps companies to efficiently comply with government regulations, secure their networks and optimize their IT infrastructure.

WhipTail™ is a patent pending solid state storage appliance that accelerates the delivery of data by a factor of 10 when compared to traditional storage. Other WhipTail benefits include reducing capital costs by more than 50% and power costs by 90%. WhipTail can also enhance revenue / profitability by increasing the rate at which transactions, reservations or sales can be handled, improving productivity to meet tighter deadlines or market schedules and enabling faster searches which enhances customer experience when buying products online.

LogRhythm reduces deployment time and total cost of ownership when compared to other logging products.

XLN SYSTEMS (XLN), an Information Technology and Network Security Solutions Integrator, is primarily focused on customer satisfaction in IT Security solutions, Professional Software Services, and legacy systems. As a Service Disabled Veteran Owned company, located in Columbus, Ohio, we have been providing solutions to our clients since 1991. We boast a high client satisfaction rate of over 97%..